

FOR IMMEDIATE RELEASE

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For media information, contact:
Mark Spain, 770-886-9000
TC McClenning, 706-253-3129
Top Cat Creative Services
tc@topcatcreative.com

**MARK SPAIN EARNS REAL ESTATE DESIGNATION
TO HELP HOMEOWNERS IN DANGER OF FORECLOSURE**

Atlanta, GA — Mark Spain, the top-producing Realtor® with RE/MAX Greater Atlanta, has earned the prestigious Certified Distressed Property Expert (CDPE) designation, having completed extensive training in foreclosure avoidance and short sales. This is invaluable expertise to offer at a time when the area has numerous “distressed” homes in the foreclosure process.

Short sales allow the cash-strapped seller to repay the mortgage at the price that the home sells for, even though it is lower than what is owed on the property. With reduced property values in some areas of metro Atlanta, a short sale could save many people from foreclosure and even bankruptcy. Lenders are increasingly willing to consider short sales because they are much less costly than foreclosures.

In metro Atlanta, more than (NUMBER) homes are in danger of foreclosing. It is happening in all price ranges. Local experts say that even high-priced homes are not immune.

“This CDPE designation will be invaluable as I work with sellers and lenders on complicated short sales,” said Mark Spain. “It is rewarding to be able to help sellers save their homes from foreclosure and give them someone to turn to for informed answers and assistance.”

A native of metro Atlanta and a University of Georgia graduate, Mark Spain is committed to helping fellow area residents not only find the home of their dreams, but assist when times may be difficult as well.

Alex Charfen, founder of the Distressed Property Institute in Boca Raton, Fla., said that CDPE Realtors such as Mark Spain have valuable training in short sales that can offer the homeowner much better alternatives to foreclosure, a credit rating destroyer. CDPE agents better understand market conditions and can help sellers through the emotional experience. The CDPE is the premier designation for Realtors who want to help homeowners in distress and handling short sales.

The Mark Spain Team specializes in assisting home buyers and sellers in the North Atlanta region in all price levels. He is affiliated with the RE/MAX Greater Atlanta office at 5591 Chamblee-Dunwoody Road in Atlanta. Mark Spain and his team ranked #2 in the USA on the teams list of *The Wall Street Journal/LORE* 2009 Real Estate Top 400 Professionals, compiled and published in June.

At the end of 2006, Mark Spain surpassed the billion dollar sales mark for lifetime transactions and is believed to be the youngest Realtor to accomplish this in the least amount of time—11 years. He and his team are responsible for helping hundreds of home buyers and sellers each year. Spain has also earned several industry honors, like twice being named a Top 50 Realtor on the Rise in the U.S. by *Real Estate* magazine, being inducted into the RE/MAX Hall of Fame and earning the Lifetime Achievement Award from RE/MAX International in 2004.

To learn more about the Mark Spain Team, call 770-886-9000 or visit <http://www.markspain.com> to conduct an online home search of available metro Atlanta properties, request a free online home evaluation, sign up for a free monthly e-newsletter about the real estate market at <http://www.markspain.com/Newsletter%20Sign%20Up.htm> or to learn more about becoming a first-time home buyer before December 1, 2009, in order to take advantage of up to \$9,800 in state and federal tax credits.