

FOR IMMEDIATE RELEASE

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**Atlanta Realtor Mark Spain Places No. 12 on
The Wall Street Journal Top 250 Teams in U.S. List**

Atlanta, GA — *The Wall Street Journal* and *REAL Trends* has just named the Mark Spain Team one of America's top 250 real estate teams. Ranking No. 12 nationally for most transaction sides with 631 closings in 2012, the Mark Spain Team moved up another eight spots on the annual list from the previous year.

Mark Spain's team had \$110 million in gross sales and their transactions were up nearly 25 percent over the team's 512 sales in 2011. The team's sales production has consistently been the highest in metro Atlanta and they surpassed the \$1 billion mark in gross career sales six years ago. The Mark Spain Team was also No. 2 in the U.S. (out of more than 80,000 Keller Williams agents) and No. 2 in the world for Keller Williams Realty for 2012 sales.

"I have to credit my amazing team for the success we achieve," explained Mark Spain. "Without the systems we have in place and their dedication in representing our buyers and sellers, we would not be able to help as many metro Atlanta home buyers and sellers as we do each year."

The Top 1,000 Real Estate Professionals was published in June 2013 with four separate categories honoring the top 250 residential agents and agent teams for excellence in:

- **Individual Sales Professionals** – Sales volume
- **Individual Sales Professionals** – Transaction sides (in each real estate transaction, there are two sides that can be represented by a real estate agent: a buyer's and a seller's.)
- **Team Professionals** – Sales volume
- **Team Professionals** – Transaction sides

This ranking of the nation's top real estate professionals has been around for several years and, each year, the Mark Spain Team is prominently near the top of the list. With 63 teams on the Top 250 Agent Teams for Transactions list, Keller Williams had more real estate teams included than any other franchise. Visit <http://www.realtrends.com/products/top-1000-sales-professionals/team-sides13> to view the full lists.

An Atlanta native, Mark earned his business degree from the University of Georgia. The Mark Spain Team specializes in assisting home buyers, sellers and distressed property owners in metro Atlanta at all price levels. The team has recently added an investor department in addition to a Guaranteed Sale Program for its home sellers. Mark Spain will buy a seller's home at a pre-arranged price if his team does not sell the home in the allotted number of days.

The Mark Spain Team was recently endorsed by both Sean Hannity and Glenn Beck, two news industry icons. For Hannity and Beck to consider endorsing an agent or team, the agent must be in the top 1 percent of all Realtors® and many are No. 1 in their marketplace.

For more information about the Mark Spain Team, call 770-886-9000 or visit <http://www.markspain.com> to learn about the Guaranteed Sale Program, to sign up for hot property alerts in metro Atlanta real estate, request a free online home evaluation, or subscribe to a free monthly e-newsletter about the real estate market.

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SUMMARY:

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MAIN RELEASE:

Atlanta-based Realtor Mark Spain and his team had 631 closings and \$110 million in 2012 gross sales. Their transactions were up nearly 25 percent over the team's 512 sales in 2011. The team's sales production has consistently been the highest in metro Atlanta and they surpassed the \$1 billion mark in gross career sales six years ago. The Mark Spain Team was also No. 2 in the U.S. (out of more than 80,000 Keller Williams agents) and No. 2 in the world for Keller Williams Realty for 2012 sales.

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KEYWORDS: Mark Spain, Keller Williams, Atlanta, real estate, Realtor, foreclosure prevention, short sales, REO, Wall Street Journal

PRESS COVERAGE:

<http://www.prlog.org/12172491-atlanta-realtor-mark-spain-places-no-12-on-the-wall-street-journal-top-250-teams-in-us-list.html>

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