

FOR IMMEDIATE RELEASE

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**ATLANTA'S TOP-PRODUCING REAL ESTATE
AGENT REPORTS SOLID SALES IN 2008**

Atlanta, GA — RE/MAX Greater Atlanta agent Mark Spain and his team, who have been named the #1 agent team in metro Atlanta for the last four years by the Atlanta Board of Realtors, report having another solid sales year. The Mark Spain Team achieved \$131 million in 2008 gross sales with 535 closings, marking the eighth consecutive year they have broken the \$100 million annual sales mark.

“The local real estate market is less active than in 2007 but, as you can see, people are still buying and selling homes,” explained Mark Spain. “Our local media would have you think no one is moving right now, except in foreclosure situations, and that’s simply not true.”

To support this, Spain cited sales statistics recently compiled by Smart Numbers which says there were 3,431 single family home closings in December and 53,786 closings for all of 2008 in metro Atlanta. In addition, there was no significant increase in the average total days a home was on the market in 2008. In 2007, total days on the market was 88.3 while, in 2008, the number had only slightly increased to 95.1 days. In addition, the National Association of Realtors recently announced that, nationwide, existing home sales increased 6.5 percent

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in December over the November 2008 statistics.

“Whether people are tired of renting, need to downsize or desire a larger living space for a growing family, 2009 is an excellent time to buy a very competitively priced home at an amazing interest rate. Between the tax benefits of owning a home and home prices that have not been seen in metro Atlanta for several years, this is a brief window of opportunity that should not be missed. Home prices and mortgage rates will, as history shows, increase again.”

One of the top-producing real estate teams in business today, the Mark Spain Team ranks #4 *worldwide* out of 115,000 RE/MAX agents in 65 countries. He and his team broke the \$1 billion total sales mark in 2006. Mark Spain has already been inducted into the RE/MAX Hall of Fame and earned the Lifetime Achievement Award from RE/MAX International in 2004—honors he achieved while in his early 30s. For their 2007 sales, the Mark Spain Team was ranked the #6 Team in the U.S. for Closed Transactions by the *Wall Street Journal* and *Real Trends Magazine*.

An Atlanta native, Marks is a University of Georgia graduate. He is affiliated with the RE/MAX Greater Atlanta office at 5591 Chamblee-Dunwoody Road in Atlanta, an office named the number one RE/MAX location in the world in terms of sales volume. The Mark Spain Team specializes in assisting home buyers and sellers in the North Atlanta region in all price levels.

To learn more about the Mark Spain Team, call 770-886-9000 or visit <http://www.markspain.com> to conduct an online home search of available metro Atlanta properties, request a free online home evaluation, sign up for a free monthly e-newsletter about the real estate market at <http://www.markspain.com/Newsletter%20Sign%20Up.htm> or to learn more about becoming a first-time home buyer.

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