

FOR IMMEDIATE RELEASE

June 22, 2011

For media information, contact:

Mark Spain, 770-886-9000

TC McClenning, 706-253-3129

Top Cat Creative Services

tc@topcatcreative.com

Atlanta's Top-Producing Real Estate Team
Named Top 20 Team in U.S.

Atlanta, GA — Metro Atlanta-based Realtor Mark Spain and his team were again honored as one of the top-producing real estate teams in Georgia and the entire United States. The Mark Spain Team was recognized by the Atlanta Board of Realtors at its annual awards banquet for being the #1 large team in all of metro Atlanta—for the seventh straight year. RE/MAX of Georgia ranked the team at #2 in Georgia for commissions earned.

Mark Spain's team had \$72.5 million in gross sales and 340 homes closed in 2010. These figures were once again enough to place Mark Spain in the top 20 (at #18) for all of RE/MAX International in number of transactions closed in the United States. RE/MAX has approximately 90,000 agents in more than 80 countries and the Mark Spain Team placed #23 worldwide for the firm.

Since receiving these year-end honors, the Mark Spain Team has made a significant company affiliation switch to better serve buyers and sellers in the Atlanta real estate market. Mark Spain recently moved his team of 14 agents and staff to Keller Williams Realty North Atlanta.

“It was really the best move for our team and I can already see how well the Keller Williams philosophy is in tune with how we try to treat each and every customer,” said Mark Spain.

While Spain would be the first to admit the Atlanta real estate market has changed and been more challenging in the last couple years, his team has masterfully adjusted to market conditions. “This has truly been the year of short sales and foreclosures,” explained Spain. “We have really reached out to homeowners in need and helped them out of some very tough situations.”

In addition to their success in the short sale arena, the Mark Spain Team has worked with numerous banks and investment institutions to dispose of their foreclosed assets (REO properties). The team's efforts are helping to reduce the number of foreclosures happening in Atlanta while, at the same time, assisting banks with reducing their troubled assets and shadow inventory. Spain knows the local housing market will not truly stabilize and regroup until both the foreclosure flow and REO inventory is brought under control.

Wanting to help educate consumers and distressed homeowners on their rights and options, the Mark Spain Team created <http://www.GreaterAtlantaForeclosureHelp.com>. The site offers tips on avoiding the foreclosure process, includes details on how a short sale differs from a foreclosure and offers free reports to help inform troubled Georgia homeowners.

Mark Spain is Short Sales and Foreclosure Resource (SFR) Certified by the National Association of Realtors and, in 2009, earned the prestigious Certified Distressed Property Expert (CDPE) designation. In early 2010, he attended and graduated from the Five Star Institute Center for Short Sale Success, all in an effort to better serve distressed homeowners.

One of the nation's top-producing real estate teams, the Mark Spain Team broke \$1 billion in total sales in 2006 and is well on the way to the \$2 billion career sales mark. An Atlanta native, Mark is a University of Georgia graduate. He is affiliated with Keller Williams Realty North Atlanta, located at 5780 Windward Parkway in Alpharetta. The Mark Spain Team specializes in assisting home buyers, sellers and distressed property owners in metro Atlanta at all price levels.

To learn more about the Mark Spain Team, call 770-886-9000 or visit <http://www.markspain.com> to conduct an online home search of available metro Atlanta properties, request a free online home evaluation, sign up for a free monthly e-newsletter about the real estate market or, for details on how to have your home considered for a short sale, visit <http://www.GreaterAtlantaForeclosureHelp.com>.

###

FOR PR NEWSWIRES:

TITLE:

Atlanta's Top-Producing Real Estate Team Named Top 20 Team in U.S.
Atlanta's #1 Real Estate Team Named Top 20 Team in U.S.

SUMMARY:

Metro Atlanta-based Realtor Mark Spain and his team were again honored as one of the top-producing real estate teams in Georgia and the entire United States. RE/MAX of Georgia ranked the team at #2 in Georgia for commissions earned. RE/MAX also announced Mark Spain was in the top 20 (at #18) for all of RE/MAX International in number of transactions closed in the United States.

SUBJECT:

The Mark Spain Team had \$72.5 million in gross real estate sales and 340 homes closed in 2010. Mark Spain placed 18th for RE/MAX in the U.S and 23rd worldwide for the firm out of approximately 90,000 RE/MAX agents in more than 80 countries.

Since receiving these year-end honors, the Mark Spain Team has made a significant company affiliation switch to better serve buyers and sellers in the Atlanta real estate market. Mark Spain recently moved his team of 14 agents and staff to Keller Williams Realty North Atlanta.

“It was really the best move for our team and I can already see how well the Keller Williams philosophy is in tune with how we try to treat each and every customer,” said Mark Spain.

While Spain would be the first to admit the Atlanta real estate market has changed and been more challenging in the last couple years, his team has masterfully adjusted to market conditions. “This has truly been the year of short sales and foreclosures,” explained Spain. “We have really reached out to homeowners in need and helped them out of some very tough situations.”

In addition to their success in the short sale arena, the Mark Spain Team has worked with numerous banks and investment institutions to dispose of their foreclosed assets (REO properties). The team’s efforts are helping to reduce the number of foreclosures happening in Atlanta while, at the same time, assisting banks with reducing their troubled assets and shadow inventory. Spain knows the local housing market will not truly stabilize and regroup until both the foreclosure flow and REO inventory is brought under control.

Wanting to help educate consumers and distressed homeowners on their rights and options, the Mark Spain Team created <http://www.GreaterAtlantaForeclosureHelp.com>. The site offers tips on avoiding the foreclosure process, includes details on how a short sale differs from a foreclosure and offers free reports to help inform troubled Georgia homeowners.

Mark Spain is Short Sales and Foreclosure Resource (SFR) Certified by the National Association of Realtors and, in 2009, earned the prestigious Certified Distressed Property Expert (CDPE) designation. In early 2010, he attended and graduated from the Five Star Institute Center for Short Sale Success, all in an effort to better serve distressed homeowners.

One of the nation’s top-producing real estate teams, the Mark Spain Team broke \$1 billion in total sales in 2006 and is well on the way to the \$2 billion career sales mark. An Atlanta native, Mark is a University of Georgia graduate. He is affiliated with Keller Williams Realty North Atlanta, located at 5780 Windward Parkway in Alpharetta. The Mark Spain Team specializes in assisting home buyers, sellers and distressed property owners in metro Atlanta at all price levels.

To learn more about the Mark Spain Team, call 770-886-9000 or visit <http://www.markspain.com> to conduct an online home search of available metro Atlanta properties, request a free online home evaluation, sign up for a free monthly e-newsletter about the real estate market or, for details on how to have your home considered for a short sale, visit <http://www.GreaterAtlantaForeclosureHelp.com>.

KEYWORDS:

Keller Williams, Mark Spain, Atlanta real estate, CDPE, Atlanta short sales

PRESS COVERAGE:

<http://states.realestaterama.com/2011/06/27/atlanta%E2%80%99s-top-producing-real-estate-team-named-top-20-team-in-us-ID014805.html>

<http://georgia.realestaterama.com/2011/06/27/atlanta%E2%80%99s-top-producing-real-estate-team-named-top-20-team-in-us-ID0348.html>