

FOR IMMEDIATE RELEASE

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**Atlanta Realtor Mark Spain Honored by *The Wall Street Journal*
as One of the Top 250 Agent Teams in the U.S.**

Atlanta, GA —Mark Spain and the real estate team with his namesake were named one of America's top real estate team by *The Wall Street Journal* and *REAL Trends*. The Mark Spain Team was #32 nationally for most transaction sides and #72 for sales volume.

The Thousand Top Real Estate Professionals was announced September 6, 2011 with four separate categories honoring the top 250 residential agents *and* agent teams for excellence in:

- **Individual Sales Professionals** – Sales volume
- **Individual Sales Professionals** – Transaction sides (in each real estate transaction, there are two sides that can be represented by a real estate agent: a buyer's and a seller's.)
- **Team Professionals** – Sales Volume
- **Team Professionals** – Transaction sides

“Becoming a member of such an elite group as The Thousand Top Real Estate Professionals is an incredible accomplishment in any market, but what Spain did during these challenging times is impressive on so many levels,” said Marti Gallardo, vice president, Global Sales, Vertical Markets Advertising for *The Wall Street Journal*. “His efforts topped 99.99 percent of the more than 1 million REALTORS nationwide.”

This ranking of the nation's top real estate professionals has been around for several years and, each year, the Mark Spain Team is prominently on the top third of the list. The Thousand Top Real Estate Professionals list is the only independent study of its kind where all results from individual submissions are independently verified through third party sources. Visit <http://realtrends.com/products/top-1000-sales-professionals/team-sides> to view the full lists.

Mark Spain Team's 2010 sales exceeded \$72 million with 367 transaction sides. He may be the youngest agent to exceed \$1 billion in career gross sales, which he and his team accomplished in 2006. Ever concerned with responding to the needs of metro Atlanta families, the team expanded

into short sales and foreclosure prevention in the last few years. Spain started a website, <http://www.GreaterAtlantaForeclosureHelp.com>, to help local homeowners in trouble.

In addition, Spain has been Short Sales and Foreclosure Resource (SFR) certified by the National Association of Realtors and earned the prestigious Certified Distressed Property Expert (CDPE) designation in 2009. He is also a graduate of the Five Star Institute Center for Short Sale Success.

In 2011, Mark Spain switched from RE/MAX, where he had already been inducted into the RE/MAX Hall of Fame and earned the Circle of Legends Award from RE/MAX International. Spain and his team are now affiliated with Keller Williams and are based out of Keller Williams Realty North Atlanta at 5780 Windward Parkway in Alpharetta.

An Atlanta native, Mark is a University of Georgia graduate and lifelong Bulldogs fan. The Mark Spain Team specializes in assisting home buyers, sellers and distressed property owners in metro Atlanta at all price levels. Call 770-886-9000 with your real estate questions or visit <http://www.markspain.com> to conduct an online home search of available metro Atlanta properties, request a free online home evaluation, sign up for a free monthly e-newsletter about the real estate market or, for details on how to have your home considered for a short sale, visit <http://www.GreaterAtlantaForeclosureHelp.com>.

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SUMMARY:

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MAIN RELEASE:

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Wall Street Journal

PRESS COVERAGE:

<http://www.northfulton.com/Articles-c-2011-09-19-189099.114126-sub-Alpharetta-Realtor-honored-by-REAL-Trends-as-top-250-agent-teams-in-US.html>

<http://www.prlog.org/11664449-atlanta-realtor-mark-spain-honored-by-the-wall-street-journal-as-one-of-top-250-agent-teams-in-us.html>

<http://freebusinesswire.com/10904/2011/09/19/Atlanta-Realtor-Mark-Spain-Honored-by-The-Wall-Street-Journal-as-One-of-the-Top-250-Agent-Teams-in-the-US>

<http://georgia.realestaterama.com/2011/09/19/atlanta-realtor-mark-spain-honored-by-the-wall-street-journal-as-one-of-the-top-250-agent-teams-in-the-us-ID0359.html>

-----sent the above to Mark on 9/23/11-----