

FOR IMMEDIATE RELEASE

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**Mark Spain Team Wins Top Team in
Metro Atlanta Honors for Ninth Straight Year**

Alpharetta, GA — Metro Atlanta Realtor Mark Spain and his team were again honored as the top-producing large real estate team by the Atlanta Board of Realtors. This award for 2012 sales, makes the ninth consecutive year the Mark Spain Team has earned this honor. The award was announced at the Atlanta Board's annual awards banquet, Friday, March 8, 2013, at the Ritz-Carlton Buckhead.

The Mark Spain Team had \$110 million in gross sales, a 25 percent increase over 2011 team sales, and 631 transactions. Annually a multi-million dollar producing team, they surpassed \$1 billion in gross sales in 2006 and have received numerous industry honors, including being named 20th on the *Wall Street Journal's* 2012 annual Top 250 Agent Teams list. Each year, the Mark Spain Team appears prominently near the top of this list showcasing the best agent teams from around the country.

While Spain and his team did focus a good part of their business on short sales and foreclosure prevention during the height of the recession, it is now a much smaller portion of their business, thanks to a recovering real estate market. The bulk of the team's business is now back in traditional real estate sales. To keep up with the rapidly growing demand in the market, Mark Spain has been growing his real estate team, which currently consists of 26 team members with additional agents expected to be added throughout 2013.

"It's a great time to be working in the Atlanta real estate market. Home prices are recovering, mortgage rates are still incredibly low, and homebuyer demand is causing many homes to stay on the market a matter of days," noted Mark Spain. "Move-up buyers are finally seeing their chance and the lack of homes for sale is turning metro Atlanta real estate into a seller's market, which is a trend we have not seen in several years."

The Mark Spain Team is based out of the Keller Williams Realty North Atlanta office at 5780 Windward Parkway in Alpharetta. They specialize in assisting home buyers, investors, sellers and distressed property owners in metro Atlanta at all price levels. In addition, the team now offers a Guaranteed Sale Program which means Mark Spain will buy your home at a pre-arranged price if his team does not sell the home in the allotted number of days.

For more information about the Mark Spain Team, call 770-886-9000 or visit <http://www.markspain.com> to learn about the Guaranteed Sale Program, sign up for hot property alerts in metro Atlanta real estate, request a free online home evaluation, or sign up for a free monthly

e-newsletter about the real estate market

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FOR PR NEWSWIRES:

TITLE:

Top-Producing Mark Spain Team Earns Numerous Real Estate Industry Honors

SUMMARY:

Metro Atlanta-based Realtor Mark Spain and his team were again honored as one of the top-producing real estate teams in Georgia and the entire United States.

SUBJECT:

The Mark Spain Team was recognized by the Atlanta Board of Realtors at its annual awards banquet as the #1 large team in metro Atlanta—for the eighth consecutive year.

Mark Spain's team had \$88 million in gross sales and 512 transactions in 2011. The team's transactions were up by more than 50 percent, over the 340 homes closed in 2010. Annually a top-producing team, they surpassed \$1 billion in gross sales in 2006 and has received numerous industry honors, such as being named to a national list of top Realtors called The Real Estate Top 200 (compiled by the *Wall Street Journal* and real estate industry trade publication *Real Trends*) and twice being named one of the top 50 Realtors on the Rise in the nation by well-known trade publication, *Real Estate Magazine*.

Although the Mark Spain Team only switched to Keller Williams Realty North Atlanta in May 2011, the team still earned numerous accolades from the Keller Williams organization. Regionally, from Keller Williams Southeast, they earned the Millionaire Real Estate Agent Award known as Top MREA. To qualify, agents must have annual earnings over \$1 million in gross commission income. The Mark Spain Team was one of only three agents/teams in the Southeast to earn this award. They also earned the Top Rising Team Award for being the top-producing new team to join Keller Williams Southeast in 2011.

From Keller Williams International, the Mark Spain Team earned the Keller Williams Growth Partner Award for recruiting more than 15 agents to the company in 2011. The team also ranked as the 17th highest producing team for all of Keller Williams. In addition, Mark Spain was personally asked by Keller Williams International founder, Gary Keller, to take part in a Top Producer Speaker Panel at the companywide annual convention (known as a family reunion at Keller Williams) last month in Orlando.

Through the transition of moving to another company, the Mark Spain Team has not lost sight of the importance of staying on top of the metro Atlanta real estate market and communicating with their buyers and sellers. The team actually increased in size by eight people to a total of 22 team members.

“It’s a testimony that the Atlanta real estate market is improving and that moving to Keller Williams was the perfect choice for us,” said Mark Spain. “We have been growing a lot since joining Keller Williams and we are continuing to expand.”

An Atlanta native, Mark is a University of Georgia graduate. He is based out of the Keller Williams Realty North Atlanta office at 5780 Windward Parkway in Alpharetta. The Mark Spain Team specializes in assisting home buyers, sellers and distressed property owners in metro Atlanta at all price levels.

In addition to their success in the short sale arena, the Mark Spain Team has worked with numerous banks and investment institutions to dispose of their foreclosed assets (REO properties). The team’s efforts are helping to reduce the number of foreclosures happening in Atlanta while, at the same time, assisting banks with reducing their troubled assets and shadow inventory.

To help educate consumers and distressed homeowners on their rights and options, the Mark Spain Team launched <http://www.GreaterAtlantaForeclosureHelp.com>. The site gives tips on avoiding the foreclosure process, includes details on how a short sale differs from a foreclosure and offers free reports to help inform troubled Georgia homeowners.

To learn more about the Mark Spain Team, call 770-886-9000 or visit <http://www.markspain.com> to conduct an online home search of available metro Atlanta properties, request a free online home evaluation, sign up for a free monthly e-newsletter about the real estate market or, for details on how to have your home considered for a short sale, visit <http://www.GreaterAtlantaForeclosureHelp.com>.

KEYWORDS:

Keller Williams, Mark Spain, Atlanta real estate, Atlanta short sales, REO, Gary Keller, Atlanta foreclosures, University of Georgia

PRESS COVERAGE:

<http://www.prlog.org/11847375-top-producing-mark-spain-team-earns-numerous-real-estate-industry-honors.html>

http://pubmemo.com/i/other-tidbits/more-tidings/2012/top-producing-mark-spain-team-earns-numerous-real-estate-industry-honors_128544.html